

Open a Business Finders Canada Franchise in 10 Easy Steps

So you want to open a franchise in your city and you think Business Finders Canada might be the right investment for you? Because opening and owning a business is such a huge commitment, it's important to know what you're getting yourself into. That's why we've prepared this step-by-step guide to opening a Business Finders Canada franchise. Follow these 10 steps to join the Business Finders Canada franchise family!



Step 1 REQUEST BASIC INFORMATION

The first step in opening a franchise is researching which one is right for you. Requesting information about Business Finders Canada franchises is easy! Simply visit BFCFranchise.com and fill in the fields under the "Request More Information" section. Within a short time, you will receive a brochure about opening and operating one of our franchises.

Step 2 | CALL TO START THE APPLICATION PROCESS

Once you're ready to get started on your application, give us a call! During your call, you can ask any lingering questions you might have and set up a time to meet the team. Call us at 1- 888-377-8009

Step 3 | SCHEDULE A MEETING

Scheduling a meeting is an important step in opening a Business Finders Canada franchise. Depending on your location, you can meet our team in person or schedule a webinar. During your meeting, you will be able to learn more about why investing in Business Finders Canada is such a smart business decision!



Step 4 COMPLETE THE FRANCHISE APPLICATION

The confidential franchise application, just like a regular job application, is a way for our team to determine whether you will be a good fit for our brand. The application asks a number of straight forward questions in several pertinent categories, including:

- Your personal information
- Your employment and business background
- Your assets
- Your liabilities
- Your total net worth

Fill out the application at www.franchisebfc.com/get-started/franchise-application/

Step 5 REVIEW THE FRANCHISE DISCLOSURE DOCUMENT

After your application has been approved, you'll receive a franchise disclosure document, or FDD. The FDD is a legal document that precedes the franchise agreement and provides key information to our potential franchise owners in great detail. You will receive the FDD at least two weeks before you are asked to sign the franchise agreement.

The purpose of the FDD is to disclose several important things for a potential franchisee to consider before they enter into a contract, including:

- Fees and expenses associated with owning a Business Finders Canada franchise
- The responsibilities of the franchise owner
- The responsibilities of Business Finders Canada
- Financial statements
- Average incomes and profits
- Existing franchise units

Step 6 | INTERVIEW OTHER FRANCHISE OWNERS

Discussing ownership of a Business Finders Canada franchise with existing franchise owners is a key part of ensuring that you're making the right investment. Our current franchisees will be able to tell you about their expectations, realities, profits, and workloads.

It's very important to develop a full understanding of what it takes to operate a successful Business Finders Canada franchise, which is why we encourage you to complete this step.



Step 7 DISCOVERY DAY

Discovery Day is an exciting time, during which you will travel to one of our training centres to meet the team and other potential franchise owners. You'll get a chance to see the unparalleled support you will receive from our dedicated corporate team.

At Discovery Day, we have the opportunity to get to know you better and to make sure that you will be a good fit as a Business Finders Canada franchise owner. This is an excellent chance for you to impress us as we try to impress you.

Step 8 | PAY YOUR REFUNDABLE DEPOSIT

When you submit your deposit, you're almost finished making your dream of owning your own business a reality! After you've paid this refundable deposit, you're ready for the final steps in purchasing your Business Finders Canada franchise.

Step 9 SIGN THE FRANCHISE AGREEMENT AND PAY THE \$94,800 FRANCHISE FEE

Once you've signed the franchise agreement, and paid the franchise fee, you are an official member of the Business Finders Canada franchise family! The franchise agreement is a binding contract between you and Business Finders Canada that's based on the information sent to you in the FDD

Step 10 | OPEN YOUR BUSINESS

You are finally ready to open your business, officially becoming your own boss! Go ahead and pop that champagne, but remember the work isn't over. Once you've completed the initial nine steps in opening a Business Finders Canada franchise, you still need to do several things to get your business up and running, including:

- Finding a location
- Hiring employees
- Obtaining material to run your office
- Training yourself and your employees



If you can follow these 10 easy steps to becoming a Business Finders Canada franchise owner, you will be well on your way to running a thriving business in your community! At Business Finders Canada, we take pride in giving our franchise owners industry-leading training and support, wherever they are in the franchise process.

Visit us at www.franchisebfc.com to get started.